

**Operating Budget**                      **Proposed 2021-2022 Operating Budget**

**Approve:**

The following is a draft of the 9&3 Organizational Operating Budget for the 2020-21 fiscal year.

Amounts are subject to revision by the ASI Board of Directors.

Approved by ASI Finance:

Approved by ASI BOD:

Approved by Administration:

Area			Approved 21-22 Budget	Proposed 3&9 Budget		Actuals @ 09/30/21
Projected Revenue			\$ (1,540,926)	\$ (2,104,604)	\$ (563,678)	
Projected Personnel Expenditures			\$ 718,060	\$ 724,045	\$ 5,985	\$ 111,656.92
Projected Corporate Expenditures			\$ 156,529	\$ 174,655	\$ 18,126	\$ 52,147.66
Projected Student Government Expenditures			\$ 182,577	\$ 191,133	\$ 8,556	\$ 26,737.00
Projected Student & University Support Expenditures			\$ 437,532	\$ 502,954	\$ 65,422	\$ 89,973.96
Reserves *			\$ 46,227.78	\$ 511,816	\$ 465,589	
Area	Function	Program/Function Area	Approved 21-22 Budget	Proposed 3&9 Budget		Actuals @ 09/30/21
<b>Revenue</b>	Projected Current Year Revenue	\$53.75 per student per year	\$ (1,357,621)	\$ (2,100,354.09)	\$ (742,733)	
		Interest	\$ (8,000)	\$ (2,000.00)	\$ 6,000	
	Projected Programming and Student Support Revenue	Locker Revenue	\$ (2,000)	\$ (2,000.00)	\$ -	
		Previous Year Rollover Revenue	\$ (167,805)	\$ -	\$ 167,805	
		Movie Ticket Sales	\$ (250)	\$ (250.00)	\$ -	
		Sea World Tickets				
		Knott's Ticket Sales	\$ (250)	\$ -	\$ 250	
		Consignment Sales	\$ (5,000)	\$ -	\$ 5,000	
<b>Total Revenue</b>		\$ (1,540,926)	\$ (2,104,604)	\$ -	\$ -	
<b>Personnel</b>	Salaries and wages	Staff Salaries & PTO	\$ 381,378	\$ 381,378	\$ -	\$ 70,512.56
		Student Salaries	\$ 96,000	\$ 96,000	\$ -	\$ 7,564.00
	Benefits	Staff Benefits & VEBA Trust post retirement (\$5,000)	\$ 215,340	\$ 215,340	\$ -	\$ 29,424.96
		VEBA trust administrative fee	\$ 750	\$ 1,000	\$ 250	
	Professional Development	Staff Development	\$ 3,385	\$ 3,385	\$ -	
		Staff Travel to Seminars, Conferences, and Meetings	\$ 8,702	\$ 14,247	\$ 5,545	\$ 1,190.00
		Tuition reimbursement			\$ -	
		Individual membership dues to professional organizations	\$ 250	\$ 250	\$ -	
	Employee recruitment	Live scan, posting positions, recruitment expenses		\$ 190	\$ 190	
	Human Resources Support	Human Resources (MOU)	\$ 5,150	\$ 5,150	\$ -	\$ 1,287.50
	HR Compliance membership				\$ -	
Payroll Processing	Payroll Charges (MOU with USU)	\$ 7,105	\$ 7,105	\$ -	\$ 1,677.90	
<b>Total Personnel</b>		\$ 718,060	\$ 724,045	\$ -	\$ 111,656.92	

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<b>Corporate Costs</b>		Technology Equipment		\$ 17,038	\$ 17,038	\$ 253.52
		Facility finishes - carpet, paint, repairs, etc.		\$ -	\$ -	\$ -
	Supplies and Services	Bank Charges	\$ 1,200	\$ 1,200	\$ -	\$ 276.35
		Operating Expenses (Supplies and Services)	\$ 6,418	\$ 6,228	\$ (190)	\$ 2,382.18
		iPhone for marketing	\$ 1,500	\$ 1,500	\$ -	\$ -
	Dues & Subscriptions	Dues	\$ 1,043	\$ 1,043	\$ -	\$ -
		Subscriptions	\$ 10,113	\$ 10,891	\$ 778	\$ 2,627.81
	Contracts, MOUs and Leases	University Accounting Services (MOU)	\$ 59,287	\$ 59,287	\$ -	\$ 14,820.00
		Auditing Services & Contractual Services (Contract)	\$ 26,893	\$ 26,893	\$ -	\$ 22,304.50
		Fee Collection Services (MOU)	\$ 10,622	\$ 10,622	\$ -	\$ -
		Insurance	\$ 8,000	\$ 8,000	\$ -	\$ 3,870.00
		Legal Services	\$ 5,000	\$ 5,000	\$ -	\$ -
		IT Support Service Agreement- Admin Tech (University)	\$ 4,000	\$ 4,000	\$ -	\$ -
		Copier lease		\$ 500	\$ 500	\$ -
	Lease Chargebacks	\$ 22,453	\$ 22,453	\$ -	\$ 5,613.30	
<b>Total Corporate Costs</b>			<b>\$ 156,529</b>	<b>\$ 174,655</b>		<b>\$ 52,147.66</b>
<b>Student Government</b>	Marketing and Advertisement, Hospitality	Marketing and Advertisement, Hospitality	\$ 10,700	\$ 10,700	\$ -	\$ 160.70
	CSSA	Student Government Travel	\$ 16,330	\$ 16,330	\$ -	\$ -
	ASI President's Discretionary Budget	Hospitality	\$ 100	\$ 100	\$ -	\$ -
		Leadership Development	\$ -	\$ -	\$ -	\$ -
		Supplies	\$ -	\$ -	\$ -	\$ -
	Leadership Development & Training	Programming	\$ 1,000	\$ 1,000	\$ -	\$ -
	Leadership Development & Training	Leadership Development	\$ 8,556	\$ 17,112	\$ 8,556	\$ 836.50
Grant-In-Aid	Grant-In-Aid	\$ 145,891	\$ 145,891	\$ -	\$ 25,739.80	
<b>Total Student Government</b>			<b>\$ 182,577</b>	<b>\$ 191,133</b>		<b>\$ 26,737.00</b>

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Area	Function	Program/Function Area	Approved 21-22 Budget	Proposed 3&9 Budget		Actuals @ 09/30/21
<b>Support for Student Programs and Services</b>	Student Support	Student Organization Direct Funding and Co-sponsorships	\$ 95,000	\$ 120,000	\$ 25,000	\$ 209.46
		Student Textbook Reimbursement Program	\$ 12,000	\$ 24,000	\$ 12,000	\$ -
		Programming & Advocacy	\$ 103,878	\$ 132,300	\$ 28,422	\$ 3,375.00
		Marketing and Advertisement, Hospitality	\$ 28,125	\$ 28,125	\$ -	\$ -
	Student Service	Committee Permits/Vouchers	\$ 7,750	\$ 7,750	\$ -	\$ -
		ASI Scholarships & Awards	\$ 2,000	\$ 2,000	\$ -	\$ -
	University Programs	Children Care Center	\$ 140,779	\$ 140,779	\$ -	\$ 70,389.50
		EPIC	\$ 10,000	\$ 10,000	\$ -	\$ 5,000.00
		Dreamers Resource Center	\$ 13,000	\$ 13,000	\$ -	\$ 6,500.00
		Veterans Resource Center	\$ 9,000	\$ 9,000	\$ -	\$ 4,500.00
		Student Basic Needs	\$ 10,000	\$ 10,000	\$ -	\$ -
<b>Total Student &amp; University Support</b>			<b>\$ 437,532</b>	<b>\$ 502,954</b>		<b>\$ 89,973.96</b>

Total Revenues	\$ (1,540,926)	\$ (2,104,604)
Total Expenditures	\$ 1,540,926	\$ 2,104,604
Net	\$ 0	\$ 0

<b>* Reserves</b>	Working Capital	\$ 46,227.28	\$ 210,460	
	Current Operations		\$ 150,000	
	Capital Replacement		\$ 100,000	
	Planned Future Operations	Discretionary reserve for programs, initiatives, and		\$ 51,356
<b>Total Reserves</b>		<b>\$ 46,227.28</b>	<b>\$ 511,816</b>	<b>\$ -</b>

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**3 & 9**

Year End Net Asset @ 06/30/21	2,370,857.00	June 2021 Audit Report - Statement of Activities
Less Liability Credit	(64,227.00)	
	2,306,630.00	
Operations*	(1,494,698.00)	
Reserve	(46,227.78)	
	765,704.22	Added revenue from previous year (due to staff and student vacancies, events went virtual, no travel)
3% of the added revenue	(22,971.13)	
	742,733.09	Added revenue to 3&9 Budget
*Personnel	718,060.00	
*Corporate Costs	156,529.00	
*Student Government	182,577.00	
ort Student Programs & Services	437,532.00	
*	1,494,698.00	