

**2018-19 Operating Budget**

**Draft: 04/06/18**

Approved by ASI: Pending

Approved by University: Pending

The following is a draft of the organizational operating budget for the 2018-19 fiscal year

Amounts are subject to revision by the ASI Board of Directors.

Area	Original 2017-18	6&6 Review 2017-18	Proposed 2018-19	Delta
Revenue*	\$ (1,455,770)	\$ (1,620,596)	\$ (1,491,209)	-7.98%
Administration	\$ 443,596	\$ 446,275	\$ 446,655	0.09%
Student Government	\$ 522,244	\$ 534,580	\$ 546,082	2.15%
Student & University Support	\$ 489,930	\$ 639,741	\$ 532,963	-16.69%
*Note: 49,149 of the reserves from 2017-18 has been advanced for next year in Revenue	\$ (0)	\$ -	\$ 34,491	

Trailer System: ASI allocates 3% of the total trailer system toward reserves for contingency operating costs	\$ 47,472	\$ 49,149	\$ 45,130
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Area	Function	Program/Function Area	Original 2017-18	6&6 Review 2017-18	Proposed 2018-19	Delta	Notes:
Revenue	Projected CY Spending	\$53.75 per student per year	\$ (1,428,920)	\$ (1,589,146)	\$ (1,459,209)	-8.18%	
	Programming and Student Support Revenue	Interest	\$ (8,000)	\$ (13,000)	\$ (12,000)	-7.69%	
		Gift Contribution Income	\$ -	\$ -	\$ -	#DIV/0!	
		Locker Revenue	\$ (4,100)	\$ (4,200)	\$ (4,200)	0.00%	
		Miscellaneous Revenue	\$ (3,000)	\$ (1,500)	\$ -	-100.00%	
		Movie Ticket Sales	\$ (1,500)	\$ (500)	\$ (750)	50.00%	
		Sea World Tickets	\$ (250)	\$ (250)	\$ (250)	0.00%	
		Disneyland Sales	\$ -	\$ -	\$ -	#DIV/0!	
		Knott's Ticket Sales	\$ (1,000)	\$ (1,000)	\$ (1,000)	0.00%	
		Consignment Sales	\$ (9,000)	\$ (11,000)	\$ (13,800)	25.45%	
Administration	Personnel	Staff Salaries	\$ 157,166	\$ 156,330	\$ 161,024	3.00%	
		Staff Benefits & VEBA Trust post retirement (\$5,000)	\$ 63,768	\$ 63,435	\$ 64,527	1.72%	
		Student Salaries	\$ 58,370	\$ 58,370	\$ 61,620	5.57%	
	Supplies and Services	Staff Development	\$ 910	\$ 910	\$ 1,437	57.91%	Funding to send student staff the professional development conference at CSUDH
		Dues/Subscriptions	\$ 983	\$ 1,016	\$ 1,016	0.00%	
		Bank Charges	\$ 3,360	\$ 1,811	\$ 3,360	85.53%	Fully funded this line item for next year
		Operating Expenses (Supplies and Services)	\$ 6,030	\$ 6,030	\$ 5,442	-9.75%	
		Technology Related	\$ 4,050	\$ 11,413	\$ -	-100.00%	Technology needs already met for 2018-19
		Payroll Charges	\$ 7,105	\$ 7,105	\$ 7,105	0.00%	
	Travel	Human Resources	\$ 5,000	\$ 5,000	\$ 5,000	0.00%	
Seminars, Conferences, Memberships and Travel		\$ 9,410	\$ 9,410	\$ 7,503	-20.27%	Reduced to become more program-based	

Area	Function	Program/Function Area	Original 2017-18	6&6 Review 2017-18	Proposed 2018-19	Delta	
Administration (continued)	Contracts, MOUs and Leases	University Accounting Services	\$ 57,560	\$ 57,560	\$ 57,560	0.00%	
		Auditing Services & Contractual Services	\$ 21,625	\$ 21,625	\$ 22,718	5.05%	
		Fee Collection Services	\$ 10,807	\$ 10,807	\$ 10,890	0.77%	
		Insurance	\$ 8,000	\$ 8,000	\$ 8,000	0.00%	
		Legal Services	\$ 7,000	\$ 5,000	\$ 7,000	40.00%	Increase to consult for referemdum in 2018-19
		Lease Chargebacks	\$ 22,453	\$ 22,453	\$ 22,453	0.00%	
	Equipment	Capital Equipment & Loss	\$ -	\$ -	\$ -	#DIV/0!	
Student Government	Personnel	Staff Salaries	\$ 170,065	\$ 168,758	\$ 172,667	2.32%	
		Student Salaries	\$ 34,970	\$ 32,735	\$ 36,660	11.99%	Increase to fully-fund all positions and meet state minimum wage
		Staff Benefits & VEBA Trust post retirement (\$5,000)	\$ 75,054	\$ 74,346	\$ 78,401	5.45%	
	Supplies and Services	Technology Related	\$ 14,281	\$ 29,198	\$ 13,702	-53.07%	Decrease to reflect board priorities
		Marketing and Advertistment, Hospitality	\$ 5,618	\$ 19,599	\$ 13,440	-31.43%	Decrease to reflect board priorities
		Operating Expenses	\$ 8,780	\$ 9,903	\$ 2,370	-76.07%	Decrease to reflect board priorities
		Dues/Subcriptions	\$ 4,580	\$ 4,580	\$ 4,698	2.58%	
	CSSA	Student Government Travel	\$ 37,825	\$ 31,970	\$ 35,195	10.09%	Fully funded this line item for next year
	FT Staff Travel	Travel (In State & Out of State)	\$ 10,365	\$ 10,365	\$ 10,600	2.27%	
	ASI President's Budget	Hospitality	\$ 100	\$ 100	\$ 100	0.00%	
		Leadership Development	\$ -	\$ -	\$ -	#DIV/0!	
		Supplies	\$ -	\$ -	\$ -	#DIV/0!	
		Programming	\$ 750	\$ 750	\$ 750	0.00%	
	Leadership Development & Specialized Training	Leadership Development	\$ 40,872	\$ 33,293	\$ 41,016	23.20%	Fully funded this line item for next year
	Grant-In-Aid	Grant-In-Aid	\$ 118,983	\$ 118,983	\$ 136,483	14.71%	Fully funded this line item for next year

Area	Function	Program/Function Area	Original 2017-18	6&6 Review 2017-18	Proposed 2018-19	Delta	
Student & University Support	Student Support	Student Organization Direct Funding and Co-sponsorships	\$ 110,453	\$ 110,453	\$ 110,500	0.04%	
		Unrestricted Funding for the Finance Committee	\$ -	\$ 48,801	\$ -	-100.00%	Decrease to reflect board priorities
		Leadership Development	\$ -	\$ -	\$ -	#DIV/0!	
		Programming & Advocacy	\$ 121,200	\$ 211,439	\$ 118,950	-43.74%	Decrease due to board approving programming and advocacy efforts this previous year.
		Marketing and Advertisement, Hospitality	\$ 56,266	\$ 61,766	\$ 58,513	-5.27%	
	Scholarships & Vouchers	Student Book Voucher Program	\$ 15,000	\$ 9,500	\$ 15,000	57.89%	Fully funded this line item for next year
		Committee Permits/Vouchers	\$ 8,000	\$ 6,000	\$ 6,000	0.00%	
		ASI Scholarships	\$ -	\$ 250	\$ 4,000	1500.00%	Moved from Programming & Advocacy
	University Support	Children's Center	\$ 125,211	\$ 137,732	\$ 220,000		
		EOP	\$ 5,100	\$ 5,100			
		EPIC	\$ 12,000	\$ 12,000			
		Golden Eagle Radio	\$ 10,000	\$ 10,000			
		Dreamers Resource Center	\$ 17,000	\$ 17,000			
		Veterans Resource Center	\$ 9,700	\$ 9,700			
			\$ (0)	\$ -	\$ 34,491		

Fund Balance for 2015-16	
Beginning Fund Balance	\$ 1,467,464
Net Operating Income/(Deficit)	\$ 109,453
Non-Operating Expenses	\$ 5,498
End fund balance	\$ 1,582,415

Fund Balance for 2016-17	
Beginning Fund Balance	\$ 1,582,415
Net Operating Income/(Deficit)	\$ 55,878
Non-Operating Expenses	\$ -
End fund balance	\$ 1,638,293

Projected Fund Balance for 2017-18	
Beginning Fund Balance	\$ 1,638,293
Net Operating Income/(Deficit)	\$ (133,954)
Non-Operating Expenses	\$ -
End fund balance	\$ 1,504,339